

HOME IMPROVEMENT OUTLET (HIO)



Tips on Customizing Your Flooring and any Tile Work in Your New Home

This should be your 2nd appointment.

Call and schedule an appointment to select flooring and tile at 717 273-8181. Plan on at least 2-3 hours for this appointment. Be sure to take along your cabinetry and countertop samples and your large floor plan print.

FLOORING SELECTION TIPS

- If you want to stay within the allotted budget of \$28/square yard, ask to only see samples that meet that allowance.
- If you have a built-in extra allowance for flooring and are only meeting with HIO after the contract was written, let them know of your extra \$ built into the contract. Also, let them know which rooms you would like the upgraded flooring so they can help you make decisions that will best fit that budget. Keep in mind that different types of flooring are installed differently and may cost more because of the underlayment, or the amount of labor involved.
- If you have not yet written your agreement of sale, once flooring has been selected, HIO will email you a copy of the proposal based on your selections. Please forward that to the Musser Team representative you are working with so we can include that overage in your contract. Keep in mind that they need to get exact measurements of the home so the proposal may change a little once the measuring of the home is completed.
- Additional allowance built into contract \$ _____
\$28 per square yard allowance per measurement from HIO of actual home

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TILE SELECTION TIPS

- If you have selected for a tile shower and we have added it to the pricing, HIO will need to know how much the allowance is. Keep in mind that this allowance does not cover any of the plumbing, only the tile work.
- If you select an archway into the tile shower, it will cost approximately \$1,000 for the additional labor because the tile needs to be cut smaller and it takes quite a bit of time.
- Discuss with the salesperson how to stay within the budget we allowed for. They know their products and can help you.
- Tile backsplash in the kitchen is also chosen at the HIO and is an additional cost.
- Tile shower allowance: \$ _____
- Tile backsplash allowance: \$ _____

